Center for International Legal Studies

The Lawyer's Role in a Global Economy: Licensing, Distribution, and Franchising Agreements and Resolving Inevitable Disputes

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Sunday, 12 February 2006

Welcome Reception — Twilight — 6:30 PM 7:30 PM

Opening Dinner — Twilight — 7:30 PM

Monday, 13 February 2006

Distribution I — Twilight — 7:30 AM 9:00 AM

Moderator Clifford R. Pearl, Solomon Pearl Blum Heymann & Stich LLP, Denver, Colorado, United States

* Albert J. Givray, Jacobs Chase Frick Kleinkopf & Kelley LLC, Denver, Colorado, United States
  How to Avoid 10 Common Pitfalls in Crossborder Distribution Agreements
* Charles C. Kline, White & Case LLP, Miami, Florida, United States
  Developing the Case for Terminating or Enforcing Distribution Rights
* Michael R. Royster, Stroeter & Royster Advogados, Rio de Janeiro, RJ, Brazil
  Distributors, Sales Representatives and Commission Agents in Brazilian Law

Dispute Resolution I — Twilight — 5:00 PM 6:30 PM

Moderator Ronald M. Otten, Sr., Kalina, Wills, Gisvold & Clark PLLP, Minneapolis, Minnesota, United States

* Peter A. Cross, Jacob, Medinger & Finnegan, LLC, New York, New York, United States
  The Broad Powers of Arbitrators under United States Law and Suggestions for Limiting those Powers in International Agreements
* J. Chad Mitchell, Kirkland & Ellis LLP, Chicago, Illinois, United States
  Arbitration Options for Crossborder Transactions and the Two-Minute Drill
* Ellisa Opstbaum Habbart, The Delaware Counsel Group, LLP, Wilmington, Delaware, United States
  The Importance and Impact of Choice of Law Provisions in Agreements

Tuesday, 14 February 2006

Distribution II — Twilight — 7:30 AM 9:00 AM

Moderator Evan Sarzin, Evan Sarzin PC, New York, New York, United States

* Glen P. Belvis, Brinks Hofer Gilson & Lione, Chicago, Illinois, United States
  Standards Setting Activities and How They Relate to Global Distribution Systems
* Richard K. Clark, Rothgerber Johnson & Lyons LLP, Denver, Colorado, United States
  Protecting your Client in Japan's Multi-Layered Distribution Systems
* Barbara Sicalides, Pepper Hamilton LLP, Washington, District of Columbia, United States
  Antitrust and Competition Law Related to Distribution Networks - Trade Restraints and Robinson-Patman Concerns

Dispute Resolution II — Twilight — 5:00 PM 6:30 PM

Moderator Paul M. Durham, Durham Jones & Pinegar, P.C., Salt Lake City, Utah, United States

* Radovan Lalin, Lalin Radovan Law Office, Novi Sad, Serbia and Montenegro
  The Modern Lawyer in a Global Economy
* Ivan K. Stevenson, Law Offices of Ivan K. Stevenson, Rolling Hills Estates, California, United States
  The Use of Alternative Dispute Reslution Methods in the Resolution of Intellectual Property Disputes
* David B. Wilson, Holme Roberts & Owen LLP, Denver, Colorado, United States
  Ten Techniques For Making International Arbitration Less Expensive and More Efficient

Wednesday, 15 February 2006

Distribution III — Twilight — 7:30 AM 9:30 AM

Moderator Peter Goetz, Goetz Fitzpatrick LLP, New York, New York, United States

* Christopher Celentino, Duane Morris LLP, San Diego, California, United States
  United States Bankruptcy Issues with Distributor Bankruptcies
* Jörg Rehder, Jones Day, Frankfurt am Main, Germany
  The Two "Hot" Points when Terminating an Agent or Distributor in the European Union: Notice Periods and Compensation Upon Termination
* Christof Siefarth, GÖRG, Cologne, Germany
  The Indemnity Claim of Commercial Agents and Distributors in Europe

Dispute Resolution III — Twilight — 5:00 PM 6:30 PM

Moderator Mark A. Bartholomaei, Obermayer Rebmann Maxwell & Hippel LLP, Pittsburgh, Pennsylvania, United States

* Edward W. F-Luke, Luke & Associates, Tlokweng, Botswana
  Resolving Disputes in Africa: A Case Study of Botswana
* Jennifer L. Bougher, Cadwalader, Wickersham & Taft LLP, New York, New York, United States
  Enforcement of International Arbitration Awards
* Donald J. McCarthy, Jauregui, Navarrete y Nader, SC, Mexico, D.F., Mexico
  Current Issues in International Franchising Litigation and Arbitration

Thursday, 16 February 2006

Licensing I — Twilight — 7:30 AM 9:00 AM

Moderator Susan E. Goldy, Church & Dwight, Princeton, New Jersey, United States

* Lorenza Ferrari Hofer, Pestalozzi Lachenal Patry, Zurich, Switzerland
  Intragroup Licensing: Swiss Intellectual Property Companies
* Joel H. Green, Lindquist & Vennum PLLP, Minneapolis, Minnesota, United States
  Critical Considerations in Licensing Relative to Strategic Business Planning
* David M. Ostfeld, Adams and Reese LLP, Houston, Texas, United States
  Licensing, Non-Consumer Computer Applications in the United States

Licensing II — Twilight — 5:00 PM 6:30 PM

Moderator Barbara S. Drenkelfort, Aixtron AG, Aachen, Germany

* William W. Cochran, Cochran Freund & Young LLC, Fort Collins, Colorado, United States
  Intellectual Property Licensing
* Ladislav Goc, IceWarp Limited, Limassol, Cyprus
  International Brand Development Using Business Format Licensing (Practical Case Study of Benefits and Major Problems Related to International Distribution of a Software Product)
* Zbynek Loebl, Central European Advisory Group, Prague, Czech Republic
  International Brand Development Using Business Format Licensing (Practical Case Study of Benefits and Major Problems Related to International Distribution of a Software Product)

Friday, 17 February 2006

Tax — Twilight — 7:30 AM 9:00 AM

Moderator Charles A. Damato, Brauner Baron Rosenzweig & Klein, New York, New York, United States

* Robertas Degesys, Kazlauskas & Degesys Solvings, Vilnius, Lithuania
  The 2005 Updated OECD Model Tax Convention: Potential Impact on International Trade Arrangements
* Richard L. Kornblith, Fulbright & Jaworski LLP, Los Angeles, California, United States
  United States Taxation
* Allen E.F. Rozansky, Solomon Pearl Blum Heymann & Stich LLP, Denver, Colorado, United States
  United States Taxation of Franchising and Distribution

Concluding Dinner — Twilight — 7:00 PM

Saturday, 18 February 2006

General Departure Day