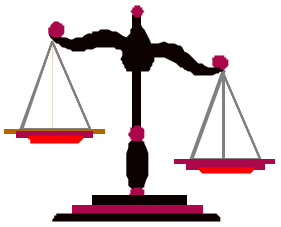
CENTER FOR INTERNATIONAL LEGAL STUDIES



STRUCTURING BUSINESS FOR GLOBAL TRADE

21-24 JUNE 2001
HOTEL CROWNE PLAZA
SALZBURG, AUSTRIA

In cooperation with Franklin Pierce Law Center
and the American Bar Association Section of International Law and Practice

SCHEDULE **2**

PARTICIPANTS **6**

CURRICULUM VITAE **10**

OUTLINES **20**

SCHEDULE

THURSDAY, 21 JUNE

6.30 p.m. Hotel Crowne Plaza-Pitter, Rainerstube/Bar, Welcome Reception

7.30 p.m. Hotel Crowne Plaza-Pitter, Rainerstube, Opening Dinner.
Greeting: Dennis Campbell, Director, Center for International Legal Studies, Salzburg, Austria.
Introduction: Daniel Roque Vitolo, Vitolo Abogados, Buenos Aires, Argentina.

FRIDAY, 22 JUNE

8.30 – 9.00 a.m.

INTRODUCTION

Speaker:

- Ben Q. Limb, Bae, Kim & Lee, Seoul, South Korea.
  Legal Services: Challenges and Opportunities

9.00 – 10.30 a.m.

GENERAL ISSUES IN INVESTING AND DOING BUSINESS ABROAD I

Moderator: Emile Karafiol, Kirkland & Ellis, Chicago, Illinois, United States.

Speakers:

- Thomas Rihm, Bill, Isenegger & Ackermann, Zurich, Switzerland.
  Investing in Switzerland - Some Avoidable Pitfalls
- Rupert Lescher, Radcliffes Solicitors, London, England, United Kingdom.
  Structures for Doing Business in the United Kingdom
- Pierre Kirch, Moquet Borde & Associés, Paris, France.
  Structuring Transnational Acquisitions in Europe with a View to Optimizing Antitrust Clearance

10.30 – 11.00 a.m. Coffee Break

11.00 a.m.– 12.30 p.m.

EMPLOYMENT AND LABOR ASPECTS I

Moderator: Christian Campbell, Center for International Legal Studies, Salzburg, Austria.

Speakers:

- Roselyn Sands, Proskauer Rose, Paris, France.
  Labour Law Aspects of Corporate Restructuring in France and Europe
- Carol Daugherty Rasnic, Virginia Commonwealth University, Richmond, Virginia, United States.
  Post Amsterdam Treaty European Law affecting the Disabled Worker and the Americans with Disabilities Act
- George Shenk, Heller Ehrman White & McAuliffe, San Francisco, California, United States.
  Employment Law in California is Different

12.30 – 1.30 p.m. Buffet Luncheon

1.30 – 3.15 p.m.

TAX, TRANSFER PRICING, AND MONEY LAUNDERING ASPECTS I

Moderator: Hans W. Klaassen, Udink & de Jong, The Hague, The Netherlands.

Speakers:

- Erich Baier, Bilanz-Data Wirtschaftstreuhand GesmbH, Vienna, Austria.
  Capital, Dividends and Repatriation of Profits
- Peter Kirpensteijn, Udink & de Jong, The Hague, The Netherlands.
  Tax Planning Opportunities: A Battle between David and Goliath
- Rob J. Nathan, PricewaterhouseCoopers, The Hague, The Netherlands.
  United States Dutch Acquisition Financing Planning
- Eduardo Mendez Vital, PricewaterhouseCoopers, Mexico, D.F., Mexico.
  Tax Reform in Mexico

3.15 – 3.45 p.m. Coffee Break

3.45 – 5.15 p.m.

TAX, TRANSFER PRICING, AND MONEY LAUNDERING ASPECTS II

Moderator: Stephen Brown, Rowe & Maw, London, England, United Kingdom.

Speakers:

- Michael Brown, Rowe & Maw, London, England, United Kingdom.
  Victims of Fraud: Tracing & Recovering Funds in the United Kingdom
- Gerald A. Rosenberg, Rosenman & Colin LLP, New York, New York, United States
  The Investigation of Alleged Money Laundering of the Bank of New York
- Daniel Roque Vitolo, Vitolo Abogados, Buenos Aires, Argentina.
  Money Laundering: Argentina and the World

6.00 p.m. Departure for City Tour
8.00 p.m. Dinner at Stiftskeller St. Peter

SATURDAY, 23 JUNE

8.45 – 10.15 a.m.

INTELLECTUAL PROPERTY AND E-COMMERCE ASPECTS I

Moderator: Jerome R. Smith, Jr., The Law Offices of Edward Langer, Raanana, Israel.

Speakers:

- Philip Breen, Griffith Hack, Sydney, Australia.
  Technology Transfer and Licensing in the Pacific Region
- Gary P. Biehn, White & Williams, and Anthony S. Volpe, Volpe and Koenig, Philadelphia, Pennsylvania, United States
  Mergers and Acquisitions and Technology, an Intersection of Business
- Jan Wrede, Barzano & Zanardo, Rome, Italy.
  Protecting Trademarks Internationally and in the Internet

10.15 – 10.45 a.m. Coffee Break

10.45 a.m. – 12.30 p.m.

INTELLECTUAL PROPERTY AND E-COMMERCE ASPECTS II

Moderator: Jerome R. Smith, Jr., The Law Offices of Edward Langer, Raanana, Israel.

Speakers:

- Julian Gyngell, Bird & Bird, London, England, United Kingdom.
  Leveraging Intellectual Property in Crossborder Transactions
- Matthew Hall, Deacons, Brisbane, Australia.
  A Best Practice Model for Effective International E-Commerce
- Yukio Kashiba, Brown Raysman Millstein Felder & Steiner LLP, New York, New York, United States.
  Business Model Patents in the United States, Europe and Japan
- José Carlos Vaz e Dias, Di Blasi, Parente, Soerensen Garcia & Associados, Rio de Janeiro, Brazil.
  Legal Protection to Know-How in Brazil and Limitations to Technology Transfer Agreements

12.30 – 1.30 p.m. Buffet Luncheon

1.30 – 3.00 p.m.

INTELLECTUAL PROPERTY AND E-COMMERCE ASPECTS III

Moderator: Gianfranco Puopolo, Puopolo Sistilli Geffers & Luise, Rome, Italy.

Speakers:

- Andrea Scilletta, Barzano & Zanardo, Rome, Italy.
  International Protection of "New-Economy" Inventions, Particularly in Europe
- Johann Pitz, Wessing, Düsseldorf, Germany.
  International Patent Litigation on Biotech Patents
- Richard A. Gollhofer, Staas & Halsey, Washington, D.C., United States
  Intellectual Property for the 21st Century

3.00 – 3.30 p.m. Coffee Break

3.45 –5.15 p.m.

INTELLECTUAL PROPERTY AND E-COMMERCE ASPECTS IV

Moderator: Gianfranco Puopolo, Puopolo Sistilli Geffers & Luise, Rome, Italy.

Speakers:

- Rajesh Sreenivasan, Rajah & Tann, Singapore
  Transnational E-Commerce B2B Exchanges: A Jurisdictional Perspective
- Elon A. Pollack, Law Offices of Elon A. Pollack, Los Angeles, California, United States.
  Protection of Intellectual Property Rights by Government Agencies and Custom Valuation of Intellectual Property
- Stephen J. Strauss, Fulwilder Patton Lee & Utecht, LLP, Los Angeles, California, United States.
  Recent Developments in United States Trademark Law
- Andreas Rau, Rau & Rau Rechtsanwälte, Munich, Germany.
  Trademarks and Domains - Contradictory Tools of International Market Penetration Strategies

Free Evening

SUNDAY, 24 JUNE

9.00 – 10.30 a.m.

GENERAL ISSUES IN INVESTING AND DOING BUSINESS ABROAD II

Moderator: Jean-Victor Prevost, Deloitte & Touche, Paris, France.

Speakers:

- Sean L. Collin, Luce, Forward, Hamilton & Scripps LLP, San Diego, California, United States.
  Structures for International Operations
- David H. Brill, Goodrich Riquelme y Asociados, Mexico, D.F., Mexico.
  Legal Aspects for Foreign Companies Doing Business in Mexico
- David L. Glass, Clifford Chance Rogers & Wells LLP, New York, New York, United States.
  International Banks in the United States: Issues and Opportunities

10.30 – 11.00 a.m. Coffee Break

11.00 a.m. – 12.30 p.m.

GENERAL ISSUES IN INVESTING AND DOING BUSINESS ABROAD III

Moderator: J. Michael Brown, Winston & Strawn, Chicago, Illinois, United States.

Speakers:

- Peter A. Martin, Vorys Sater Seymour and Pease LLP, Washington, D.C., United States.
  Legal Aspects of Importing Products into the United States
- Lisandro A. Allende, Brons & Salas, Buenos Aires, Argentina.
  Doing Business in Argentina
- Giancarlo Tabegna, Avv. Giancarlo Tabegna, Rome, Italy.
  An International Manufacturing and Assembly Agreement within the Frame of a Joint Research and Development Industrial Project
- Sophie Lamb and Steven Finizio, Wilmer, Cutler & Pickering, London, England, United Kingdom.
  Dispute Resolution Clauses for International Transactions

12.30 p.m. – Closing Remarks, Daniel Roque Vitolo, Conference Chairman