Center for International Legal Studies

In Cooperation with Franklin Pierce Law Center
and the American Bar Association Section of International Law and Practice

LAWYERING IN THE INTERNATIONAL MARKET

Crested Butte Conference

7 – 13 February 1999
Crested Butte, Colorado
Crested Butte Mountain Resort Marriott

Schedule

SUNDAY, 7 FEBRUARY

Individual arrival at the Crested Butte Mountain Resort Marriott.

7 p.m. - Reception, Hosted by Solomon Pearl Blum & Quinn, Marriott Plaza Foyer.

8 p.m. - Dinner, Marriott Grande Cafe. Welcome – Dennis Campbell, Director, Center for International Legal Studies, Salzburg, Austria. Introduction – Conference Chairman Bryan Birkeland, Jackson Walker, Dallas, Texas.

MONDAY, 8 FEBRUARY

NOTE – Buffet breakfast is provided Monday-Friday at 7 a.m. for delegates at the Strawberry/Thimbleberry meeting room. Delegates wishing to have a later breakfast Monday-Friday and guests take breakfast in the Marriott restaurant on their own account.

International Sales
7:30 – 9:30 a.m., Strawberry/Thimbleberry Room

Moderator - Robert Solomon, Solomon Pearl Blum & Quinn, New York, New York.

Speakers

- Hans-Josef Vogel, Busse & Miessen, Bonn, Germany, The CISG and International Sales.
- Juan Manuel Suero, Gil Suero & Pedersini, Santo Domingo, Dominican Republic, International Sales Agreements in the Dominican Republic.
- Didier Lebon, Triplet & Associés, Lille, France, Forum and Applicable Law in Internet Transactions.
- Werner Eyskens, Loeff Claeys Verbeke, Antwerp, Belgium, The Convention on the International Sale of Goods: Scope and Formation of Contract.

International Sales
4 – 6 p.m., Strawberry/Thimbleberry Room

Moderator - Michel Racicot, McCarthy Tétrault, Montreal, Quebec, Canada.

Speakers

- William Hornberger, Jackson Walker, Dallas, Texas, Tax, Business and Legal Considerations for Non-US Persons Establishing US Sales Operations.
- Marco Lopez de Gonzalo, Studio Legale Mordiglia, Genova, Italy, Freedom of Contract and Uniformity of Regulation in International Sales Contracts.
- Alfonso Carrillo, Carrillo y Asociados, Guatemala City, Guatemala, International Sales Agreements in Guatemala and Distribution and Commercial Agreements in Central America.
- Jonathan Barsade, Akin, Gump, Strauss, Hauer & Field, Dallas, Texas, Internet Sales Contracts in International Commerce.

TUESDAY, 9 FEBRUARY

Agency and Distribution Agreements
7:30 – 9:30 a.m., Strawberry/Thimbleberry Room

Moderator - William Blum, Solomon Pearl Blum & Quinn, New York, New York.

Speakers

- Christof Siefarth, Görg Rechtsanwälte, Cologne, Germany, Compensatory Claims by Agents and Distributors for Loss of Clientele in the European Union and Switzerland.
- Juan Fco Torres Landa, Barrera, Siqueiros y Torres Landa, Mexico City, Mexico, Agency and Distribution Agreements in Mexico.
- Diego Babado Torres, Colegio de Abogados de la Republica Dominicana, Santo Domingo, Dominican Republic, Agency and Distribution Agreements in the Dominican Republic.

Intellectual Property, Franchising and Licensing Agreements
4 – 6 p.m., Strawberry/Thimbleberry Room

Moderator - Michael McPhee, Michell Sillar McPhee, West Perth, WA, Australia.

Speakers
- Andrew Loewinger, Buchanan Ingersoll, Washington, DC, Salient Issues in International Franchising and Licensing.
- Manzoor Ishani, Mundays, London, England, Structuring International Franchising Arrangements.
- J Allen Dougherty, Schnader Harrison Segal & Lewis, Atlanta, Georgia, Tax Aspects of Equipment Leasing and Franchising.
- Edward DeMarco, Mesirov Gelman Jaffe Cramer & Jamieson, Philadelphia, Pennsylvania, Earnings Claims.

WEDNESDAY, 10 FEBRUARY

Intellectual Property, Franchising and Licensing Agreements
7:30 – 9:30 a.m., Strawberry/Thimbleberry Room

Moderator - Bellanne Toren, Triton Energy, Dallas, Texas.

Speakers
- Lawrence Bradley, Holland & Knight, Boston, Massachusetts, Combating Cyberspace Piracy.
- William Bell, Winstead Sechrest & Minick, Houston, Texas, International Taxation of Computer Software Transactions.
- Nicholas Miller, Miller & Van Eaton, Washington, DC, International Cable Franchising. Sanford Colb, Sanford Colb & Co, Rehovot, Israel, Business Patents.
- Michael Roch, Dufford & Brown, Denver, Colorado, US Export Regulation of Encryption Technology.

International Joint Ventures, Mergers and Acquisitions
4 – 6 p.m., Strawberry/Thimbleberry Room

Moderator – Gonzalo Rodriguez, Anzola Boveda Raffalli y Rodriguez, Caracas, Venezuela

Speakers
- Curtis Porterfield, Troop Steuber Pasich Redick & Tobey, Los Angeles, California, Insurance Issues in the Corporate Context.
- Colin Pearson, Allen & Overy, London, England, International Joint Ventures.
- Tae Hee Lee, Lee & Ko, Seoul, Korea, International Joint Ventures in Korea.
- Stephen Boatwright, Gammage & Burnham, Phoenix, Arizona, Acquisitions and Mergers of Closely Held United States Businesses.

Sleigh Ride Dinner – For those who registered for the sleigh ride dinner, departure will be from the Marriott promptly at 6:40 p.m.

THURSDAY, 11 FEBRUARY

International Joint Ventures, Mergers and Acquisitions
7:30 – 9:30 a.m., Strawberry/Thimbleberry Room

Moderator - Arthur Schmauder, Shanley & Fisher, Morristown, New Jersey.

Speakers
- Margaret McLean, CH2M Hill, Denver, Colorado, International Joint Ventures for Service Providers.
- Jose Rafael Bustamante, Bustamante & Bustamante, Quito, Ecuador, Joint Ventures in Ecuador.
- Howard Shapiro, Mitchell Silberberg & Knupp, Los Angeles, California, International Recruitment of Personnel.
- Donald Reinke and Gregory Beattie, Bay Venture Counsel, Oakland, California, Mergers and Acquisitions Issues.

International Joint Ventures, Mergers and Acquisitions
4 – 6:30 p.m., Strawberry/Thimbleberry Room

Moderator - David Fiske de Gouveia, Madeira Management Companhia Limitada, Funchal, Madeira, Portugal.

Speakers
- Michael Royster, Moreira Lima & Royster, Sao Paulo, Brazil, Notification Requirements for Foreign Mergers.
- Antonio Fernando Pinheiro, Grebler Pinheiro Mourão e Raso, Belo Horizonte, Brazil, International Joint Ventures in Brazil.
- Allen Rozansky, Solomon Pearl Blum & Quinn, Denver, Colorado, Limited Liability Companies and International Joint Ventures.
- Philip Jenkinson, Triplet & Associés, Lille, France, Acquisition of European Corporations.
- Christ Gaetanos, Griffith & Yost, Buffalo, New York, United States Tax Aspects of Crossborder Acquisitions.

FRIDAY, 12 FEBRUARY

Dispute Resolution
7:30 – 10 a.m., Strawberry/Thimbleberry Room

Moderator - R Clifford Potter, Freeborn & Peters, Chicago, Illinois.

Speakers
- S C Conway, Trenité Van Doorne, Rotterdam, The Netherlands, Arbitration and Meditation in The Netherlands.
- Matthew Adler, Pepper Hamilton Sheetz, Philadelphia, Pennsylvania, The Hague Conference Consideration of a Multilateral Convention on Enforcement of Foreign Judgments.
- John Garman, Deissenberger & Partners, Manhattan Beach, California, Resolution of International Commercial Disputes**.**
- Katherine Lynch, Faculty of Law, University of Hong Kong, Hong Kong, Non-Judicial Settlement of International Financial Disputes in Hong Kong and China.
- Robert Ted Parker, Berg Anderson Parker, San Francisco, California, Extraterritorial Jurisdiction in United States Securtities and RICO Litigation.

Dispute Resolution
4 – 6:30 p.m., Strawberry/Thimbleberry Room

Moderator - Mark Nadeau, Squire Sanders & Dempsey, Phoenix, Arizona.

Speakers

- Nick Segal, Allen & Overy, London, England, Crossborder Insolvencies: Litigation and Cooperation.
- Michael Welch, Bartko Zankel Tarrant & Miller, San Francisco, California, Resolving International Commercial Disputes without Going Broke in the Process.
- Joseph Matthews, Colson Hicks Eidson Matthews Martinez & Mendoza, Miami, Florida, International Arbitration of Multinational Aviation Crash Claims.
- Edward Chiasson, Ladner Downs, Vancouver, BC, Canada, A Comparative Assessment of International Commercial Arbitration Rules.
- Eric Coufal, Coufal Abogados, Guadalajara, Mexico, ADR in Latin America and Mexico.

7:30 p.m. – Concluding Dinner, Marriott Grande Café.