SCHEDULE

SUNDAY, 11 AUGUST

6.30 p.m. Welcome Reception, Restaurant Don Giovanni, Hotel Puerta del Sol

7.30 p.m. Opening Dinner, Restaurant Don Giovanni, Hotel Puerta del Sol

Greeting: Dennis Campbell, Director, Center for International Legal Studies, Salzburg, Austria.
Introduction: Daniel Roque Vitolo, Vitolo Abogados, Buenos Aires, Argentina.

MONDAY, 12 AUGUST

Delegate Breakfast: 7.00 – 7.45 a.m. Restaurant Don Giovanni

Subchair: Jorge Gonzalez, McConnell Valdés, San Juan, Puerto Rico.

INTERNATIONAL SALES / AGENCY AND DISTRIBUTION AGREEMENTS I
(8.00 – 10.00 a.m.)

Moderator: Filiberto Agusti, Steptoe & Johnson LLP, Washington, D.C., United States.

Speakers:

- Claudio Finkelstein, Hasson Sayeg, Finkelstein, D'Antona e Nelson Pinto, Sao Paulo, Brazil.
  Recent Developments in Brazilian Agency Law
- Xavier Rosales, Corral & Rosales, Quito, Ecuador.
  Agent and Distributorship Agreements in the Andean Community
- Christof Siefrath, Görg Rechtsanwälte, Cologne, Germany.
  International Commercial Agency and Distribution Agreements Involving German Parties
- David Black, Holland & Hart LLP, Denver, Colorado, United States.
  Product Liability Issues for Those Doing Business in the United States

INTERNATIONAL SALES / AGENCY AND DISTRIBUTION AGREEMENTS II
(4.00 – 6.30 p.m.)

Moderator: Melvyn Jay Simburg, Simburg, Ketter, Sheppard & Purdy, LLP, Seattle, Washington, United States.

Speakers:

- Kátia Madeira Kliauga, Farroco & Lobo Advogados, Rio de Janeiro, Brazil.
  Case Study: Agents vs. Distributors
- Jacqueline E. Serrao, Chevalier, Allen & Lichman LLP, Irvine, California, United States.
  Aircraft Financing and Security Rights – Global Ramifications under UNIDROIT
- Juan Manuel Errázuriz Gatica, Estudio Juridico Otero, Santiago, Chile.
  Distribution Contracts and Antitrust Regulations
- Daniel Lyon Echeverria, Vial & Palma, Santiago, Chile.
  Agents and Distributors in Chile

TUESDAY, 13 AUGUST

Delegate Breakfast: 7.00 – 7.45 a.m. Restaurant Don Giovanni

Subchair: Fábio Ferreira Kujawski, Carvalho De Freitas e Ferreira, Sao Paulo, Brazil.

INTELLECTUAL PROPERTY / FRANCHISING / LICENSING I
(8.00 – 10.00 a.m.)

Moderator: Antonio Sodré, Demarest & Almeida, Sao Paulo, Brazil.

Speakers

- Peter Jiang, C&M (China) Law Offices, Beijing, China.
  Franchising in China after the World Trade Organization
- Gary W. Smith, Posternak, Blankstein & Lund LLP, Boston, Massachusetts, United States.
  Protecting Intellectual Property in the International Marketplace
- Miguel Angel Margain, Arochi, Marroquin & Lindner SC, Mexico, D.F., Mexico.
  How to Take Advantage of the Free Trade Agreement - The Mexican Experience
- Frederick C. Williams, Williams & Associates, Washington, D.C., United States.
  Patent Strategies for Start-up and Pre-IPO Companies

INTELLECTUAL PROPERTY / FRANCHISING / LICENSING II
(4.00 – 6.30 p.m.)

Moderator: Maria Eugenia Finkelstein, Levy & Salomao Advogados, Sao Paulo, Brazil.

Speakers:

- W. Lee Webster, Osler, Hoskin & Harcourt LLP, Toronto, Ontario, Canada.
  Music on the Internet - Copyright Implications
- D. Peter Harvey, Harvey Siskind Jacobs LLP, San Francisco, California, United States
  Digital Distribution of Music: The State of Play
- Peter Pawloy, Sonn & Partner, Vienna, Austria.
  Patent Litigation in Austria
- Laurent Hirsch, Hirsch Kobel Héritier, Geneva, Switzerland.
  Drafting Patent and Know-How Licenses: Some Issues to be Addressed

WEDNESDAY, 14 AUGUST

Delegate Breakfast: 7.00 – 7.45 a.m. Restaurant Don Giovanni

Subchair: James P. Grover, Transamerica Reinsurance, Charlotte, North Carolina, United States.

CORPORATE ISSUES IN INVESTMENT, REGULATION, AND BUSINESS IMMIGRATION I
(8.00 – 10.00 a.m.)

Moderator: Kevin F. D'Amour, Pepper Hamilton LLP, Princeton, New Jersey, United States.

Speakers:

- Roberto Guerrero V., Guerrero, Olivos, Novoa y Errazuriz, Santiago, Chile.
  Tender Offer Rules in Chile
- Ricardo Derenusson Franco, Franco e Barbosa, Advogados, Rio de Janeiro, Brazil.
  Investment in Brazil
- Mario Alejandro Flor, Bustamante & Bustamante, Quito, Ecuador.
  Foreign Investment in Ecuador under a Dollarized Economy
- Patricia Núñez, Núñez, Armijo, Muñoz y Cia, Santiago, Chile.
  International Business Transactions in Chile

CORPORATE ISSUES IN INVESTMENT, REGULATION, AND BUSINESS IMMIGRATION II
(4.00 – 6.30 p.m.)

Moderator: Geoffrey Hilton, Henry Davis York, Sydney, Australia.

Speakers:

- Antonello Corrado, Pisano, De Vito, Maiano, Catucci & Corrado, Milan, Italy.
  Selected Issues on Acquisitions in Italy
- Ching-Yuan Huang, Tsar & Tsai Law Firm, Taipei, Taiwan.
  Marketing and Distribution of Investment Products in Taiwan
- Richard Akerman, Setterwalls, Stockholm, Sweden.
  Security Interests in an International Perspective
- Michael Rosenberg, Packman, Neuwahl & Rosenberg, Miami, Florida, United States
  A Flowchart of Key Inbound Income Tax Concepts, Tax Rules, and Citations
- Jose Maria Eyzaguirre, Claro y Cia, Santiago, Chile.
  Foreign Investment in Chile - Acquisitions and Privatizations

THURSDAY, 15 AUGUST

Delegate Breakfast: 7.00 – 7.45 a.m. Restaurant Don Giovanni

Subchair: Michael R. Royster, Stroeter Royster & Ohno Advogados, Sao Paulo, Brazil.

INTERNATIONAL PERSPECTIVES ON BUSINESS IMMIGRATION
(8.00 – 10.00 a.m.)

Moderator: David Fiske de Gouveia, Madeira Management, Funchal, Madeira, Portugal.

Speakers:

- Nina Drnovsek, Law and Patent Office Nina Drnovsek, Ljubljana, Slovenia.
  Business Immigration of European Union and Non-European Union Members to Slovenia
- Laura Devine, Eversheds, London, England.
  United Kingdom Business Immigration
- John Threlfall, London Metropolitan University, London, England.
  Transglobal Management
- Benjamin J. Trister, Borden Ladner Gervais LLP, Toronto, Ontario, Canada.
  Canada's New Immigration Act and Regulations - Open and Shut

UNITED STATES PERSPECTIVES ON BUSINESS IMMIGRATION
(4.00 – 6.30 p.m.)

Moderator: José Antonio Urrutia, Urrutia & Cia, Santiago, Chile.

Speakers:

- Michael E. Coles, Winstead Sechrest & Minick, Dallas, Texas, United States.
  Open Markets; Closed Borders: Navigating the United States Immigration Process
- Rona M. Lum, Fakhoury & Lum PLC, Troy, Michigan, United States.
  The United States Department of Justice Registration Proposal
- Lourdes P. Gomez, Law Office of Lourdes P. Gomez, New York, New York, United States.
  Working and Investing in the United States
- Adriana B. Lake, Law Office of Adriana B. Lake, Fairfax, Virginia, United States.
  The American Competitiveness in the 21st Century Act
- Bruce William Burns, Bruce W. Burns & Associates, San Jose, California, United States.
  The North American Free Trade Agreement

FRIDAY, 16 AUGUST

Delegate Breakfast: 7.00 – 7.45 a.m. Restaurant Don Giovanni

Subchair: Carlos H. Alayza, Alayza Consultores Legales Asociados, Lima, Peru.

INTERNATIONAL COMMERCIAL DISPUTES I
(8.00 – 10.00 a.m.)

Moderator: Peter Goetz, Goetz Fitzpatrick Most & Bruckman LLP, New York, New York, United States.

Speakers:

- Lawrence Schaner, Jenner & Block, Chicago, Illinois, United States.
  International Commercial Litigation
- Adriana Camargo Rodrigues, Suchodolski Advogados Associados S/C, Sao Paulo, Brazil.
  Litigation and Dispute Resolution from the Brazilian Perspective
- Marc J. Goldstein, Proskauer Rose LLP, New York, New York, United States.
  Arbitration and International Distribution Contracts
- Benjamin Deguire, Ellen Seaborne & Associates, Flagstaff, Arizona, United States.
  Alternative Dispute Resolution
- Karen Smith Kienbaum, Karen Smith Kienbaum & Associates, Detroit, Michigan, United States.
  Avoiding Exposure to Employment Litigation

INTERNATIONAL COMMERCIAL DISPUTES II
(4.00 – 6.45 p.m.)

Moderator: Rami D. Fakhoury, Fakhoury & Lum PLC, Troy, Michigan, United States.

Speakers:

- Dalia Foigt, Regija Law Firm, Vilnius, Lithuania.
  Litigation or Arbitration – What Is the Better Way to Resolve Commercial Disputes
- Christophe Imhoos, Jean-Pierre and Christophe Imhoos & Partners, Geneva, Switzerland.
  How to Settle Your Dispute by Arbitration
- Christine Kirchner, Chamberlain Hrdlicka White Williams Martin, Houston, Texas, United States.
  Alternative Dispute Resolution in the Current International Arena
- Eduardo Grebler, Grebler Pinheiro Mourao e Raso Advogados, Belo Horizonte, Brazil.
  Enforcement of Foreign Judgments and Arbitral Awards in Brazil
- George Melville Johnson, George Melville Johnson & Associates, Atlanta, Georgia, United States
  Litigating International Employment Disputes
- Pedro A. Batista Martins, Embratel, Rio de Janeiro, Brazil.
  Arbitration in Brazil

7.30 p.m. Closing Dinner, Restaurant Don Giovanni

SATURDAY, 17 AUGUST

Individual Departure